

Prospect Kiwi Limited

GA Pool OGR Returns 2022 - 2024



Season	2024-25 Pool	GA Zespri	2023-24 Pool	GA Zespri	2022-23 Pool	GA Zespri
Trays	3,975,442	123,000,000	2,471,338	89,200,000	2,943,396	97,300,000
Size Ave	28.30	27.70	25.20	25.40	27.65	27.40
Hectares	304	8,626	240	7,968	210	7,486
Trays Per Hectare	13,075	14,426	10,302	11,374	13,800	13,789
OGR Per Hectare	\$144,504	\$154,113	\$134,956	\$146,987	\$146,029	\$137,524
INCOME						
Submit	3.60	3.60	3.60	3.60	3.30	3.30
Progress	5.59	5.60	6.47	6.50	4.10	4.10
Total Fruit Payment	9.19	9.20	10.07	10.10	7.40	7.40
Kiwistart	1.10	1.15	1.10	1.10	1.23	1.13
Taste Zespri	3.32	3.30	5.01	5.01	5.08	5.15
Kiwigreen	0.00	0.00	0.00	0.00	0.23	0.26
Supplier Accountability/intercheck	0.07	0.04	-0.01	0.01	-0.07	0.01
Total Fruit Incentives	4.49	4.49	6.10	6.12	6.47	6.55
Packtype	0.44	0.44	0.55	0.55	0.43	0.39
Time Payment	2.01	2.05	1.19	1.30	0.85	1.01
Total Service Costs	2.45	2.49	1.74	1.85	1.28	1.40
Class I fruit & service payments	16.13	16.18	17.91	18.07	15.15	15.35
Loyalty	0.25	0.25	0.30	0.30	0.30	0.30
Total Class I with Loyalty	16.38	16.43	18.21	18.37	15.45	15.65
Fruit Loss	-0.10	-0.23	-0.28	-0.29	-0.58	-0.90
Total Class I after fruit loss	16.28	16.20	17.93	18.08	14.87	14.75
Local Market	0.17	0.17	0.22	0.26	0.18	0.18
NSS	0.00	0.00	0.00	0.00	0.00	0.00
Other Income	0.12	0.01	0.10	0.01	0.10	0.02
Average per tray Return	16.57	16.38	18.25	18.35	15.15	14.95
EXPENSES						
Packing	-2.93	-3.26	-2.80	-3.10	-2.62	-2.83
Pack Differential	-0.44	-0.43	-0.55	-0.53	-0.43	-0.37
Coolstorage	-1.11	-1.12	-1.06	-1.07	-0.98	-0.98
Logistics	-0.21	-0.21	-0.18	-0.20	-0.15	-0.17
Time/CC/RK charges	-0.77	-0.68	-0.52	-0.53	-0.50	-0.62
Other Costs	-0.05	0.00	-0.04	0.00	-0.04	0.00
Rounding	0.00	0.00	0.00	0.00	0.00	-0.01
Total Post-Harvest costs	-5.51	-5.70	-5.15	-5.43	-4.72	-4.98
OGR	11.06	10.68	13.10	12.92	10.43	9.97