

Prospect Kiwi Limited

HW Pool OGR Returns 2022 - 2024



Season	2024-25 Pool	HW Zespri	2023-24 Pool	HW Zespri	2022-23 Pool	HW Zespri
Trays	2,823,270	59,300,000	1,581,409	39,400,000	2,598,169	58,600,000
Size Ave	34.43	34.30	30.27	30.40	30.73	30.50
Hectares	270	5,635	248	5,757	260	6,180
Trays Per Hectare	10,445	10,678	6,389	6,879	10,002	9,976
OGR Per Hectare	\$85,407	\$83,280	\$63,379	\$65,717	\$69,229	\$57,636
INCOME						
Submit	2.75	2.75	2.75	2.75	2.45	2.45
Progress	2.07	2.13	4.00	3.97	1.70	1.71
Total Fruit Payment	4.82	4.88	6.75	6.72	4.15	4.16
Kiwistart	0.87	0.84	1.23	1.00	1.33	0.95
Taste Zespri	3.53	3.56	4.09	4.24	2.80	2.94
Kiwigreen	0.00	0.00	0.00	0.00	0.25	0.26
Supplier Accountability/intercheck	0.05	0.04	0.00	0.01	0.05	0.05
Total Fruit Incentives	4.45	4.44	5.32	5.25	4.43	4.20
Packtype	0.29	0.29	0.59	0.57	0.44	0.45
Time Payment	1.67	1.77	0.38	0.53	0.65	0.97
Total Service Costs	1.96	2.06	0.97	1.10	1.09	1.42
Class I fruit & service payments	11.23	11.38	13.04	13.07	9.67	9.78
Loyalty	0.25	0.25	0.30	0.30	0.30	0.30
Total Class I with Loyalty	11.48	11.63	13.34	13.37	9.97	10.08
Fruit Loss	-0.05	-0.18	-0.03	-0.08	-0.16	-0.50
Total Class I after fruit loss	11.43	11.45	13.31	13.29	9.81	9.58
Local Market	0.23	0.23	0.30	0.39	0.16	0.23
NSS	0.00	0.00	0.00	0.00	0.00	0.00
Other Income	0.10	0.01	0.08	0.01	0.09	0.01
Average per tray Return	11.76	11.69	13.69	13.69	10.06	9.82
EXPENSES						
Packing	-1.30	-1.68	-1.63	-1.95	-1.48	-1.79
Pack Differential	-0.29	-0.28	-0.59	-0.56	-0.44	-0.43
Coolstorage	-1.11	-1.12	-1.06	-1.08	-1.01	-0.99
Logistics	-0.21	-0.20	-0.18	-0.19	-0.16	-0.18
Time/CC/RK charges	-0.64	-0.61	-0.27	-0.36	-0.41	-0.65
Other Costs	-0.04	0.00	-0.04	0.00	-0.03	0.00
Rounding	0.00	0.00	0.00	0.00	0.00	0.00
Total Post-Harvest costs	-3.59	-3.89	-3.77	-4.14	-3.53	-4.04
OGR	8.17	7.80	9.92	9.55	6.53	5.78